# PSI - MA 3 REQUIREMENTS GOVERNING LICENSEES (33-35%) STUDY GUIDE

(Salespersons: 13 items, Brokers 14 items)

## **INTRODUCTION**

# REQUIREMENTS GOVERNING LICENSEES

## **ADVERTISING**

## **ADVERTISING**

## ADVERTISING - overview

# BROKER/SALESPERSON RELATIONSHIP

### BROKER/SALESPERSON RELATIONSHIP

## BROKER/SALESPERSON RELATIONSHIP - overview

## COMMISSIONS



# Consumer/Licensee Relationship

# Conflict of interest

# Rental fee disclosures

## AGENCY AND NON-AGENCY RELATIONSHIPS

## HANDLING OF DOCUMENTS

## HANDLING OF MONIES

# RECORD KEEPING (BROKER ONLY)

## HOME INSPECTORS--LICENSEE RESPONSIBILITY

